

## **2009 Revenue Highlights as of July 31, 2009**

### **General Fund**

- **Municipal Income Taxes:** Represent the largest revenue source to the City and is generated by a 1.5% tax on wages and corporate earnings. Because the income tax accounts for such a large proportion of estimated general fund revenues (50%), the amount of financial resources available to provide city services is directly related to the health of the local economy. Total income tax collections through July are \$11.367 million compared to \$11.494 million through July 2008, or a decrease of \$127,000.

A small amount of the difference (\$50,000) is attributable to timing differences of both employer withholding and individual estimated payments in a year over year comparison.

Total individual returns filed have increased by 235 over 2008 resulting in \$100,000 of additional revenues.

However, Income Tax refunds issued in 2009 are \$295,000 compared to \$220,000 through July 2008, and increase of \$75,000. The net result in cash flow is a decrease of \$202,000 compared to July 2008.

|              | <b>Actual Collections Through July 31</b> |                      |                     |
|--------------|-------------------------------------------|----------------------|---------------------|
|              | <b>2009</b>                               | <b>2008</b>          | <b>Difference</b>   |
| Individual   | \$ 6,509,000                              | \$ 6,400,000         | \$ 109,000          |
| Net Profit   | \$ 445,000                                | \$ 509,000           | \$ (64,000)         |
| Withholding  | \$ 4,413,000                              | \$ 4,585,000         | \$ (172,000)        |
| Less Refunds | \$ (295,000)                              | \$ (202,000)         | \$ (93,000)         |
| Total        | <u>\$ 11,072,000</u>                      | <u>\$ 11,292,000</u> | <u>\$ (220,000)</u> |

- **Property Taxes:** During FY 2006, there was a reappraisal of properties within Cuyahoga County. As a result, the City of Lakewood realized an increase of real and personal property tax revenues of 9 percent in FY 2007 to \$8.32 million.

In FY 2008 property tax revenues fell by \$17,000 over 2007 to \$8.415 million. This is a result of local economic factors, and the 'Housing Crisis'.

Property tax collections for 2009 are estimated to be \$7.922 million, a decrease of \$493,000 due to revised estimates from the County Auditor that collections will be 94.17% of the current levy compared with 95.39% in 2008.

|                       | <b>Actual Collections Through July 31</b> |              |                   |              |               |
|-----------------------|-------------------------------------------|--------------|-------------------|--------------|---------------|
|                       | <b>2009</b>                               | <b>2008</b>  | <b>Difference</b> | <b>2007</b>  | <b>2006**</b> |
| Real Prop.            | \$ 7,309,000                              | \$ 7,563,000 | \$ (254,000)      | \$ 6,995,000 | \$ 6,639,000  |
| Personal Prop.        | \$ 6,000                                  | \$ 15,000    | \$ (9,000)        | \$ 14,000    | \$ 38,000     |
| Total                 | \$ 7,315,000                              | \$ 7,578,000 | \$ (263,000)      | \$ 7,009,000 | \$ 6,677,000  |
| % +/- over prior year | -4%                                       | 9%           |                   | 5%           |               |

\*\*Revenues collected in 2006 were based upon the property values established in 2003.

Actual collections through July 2009 are \$7.315 million compared to \$7.578 million through June 2008. The reduction of \$263,000 is a direct reflection on the local economy and residents ability to pay property taxes in a timely manner.

- **Intergovernmental Revenues:** The City receives various shared revenues from the State of Ohio. These include the following:
  - Local Government Fund (return of state income and sales taxes)
  - Estate Tax (death taxes)
  - Cigarette and Liquor permit license fees
  - Corporate Activity Taxes (CAT) - reimbursement for the discontinuation of business personal property taxes.

|                              | <b>Actual Collections Through July 31</b> |                     |                   |
|------------------------------|-------------------------------------------|---------------------|-------------------|
|                              | <b>2009</b>                               | <b>2008</b>         | <b>Difference</b> |
| Local Government Fund        | \$ 2,177,000                              | \$ 2,509,000        | \$ (332,000)      |
| Estate Tax                   | \$ 727,000                                | \$ 400,000          | \$ 327,000        |
| Cigarette/Liquor permit fees | \$ 17,000                                 | \$ 14,000           | \$ 3,000          |
| CAT Tax                      | \$ 28,000                                 | \$ 19,000           | \$ 9,000          |
| Total                        | <u>\$ 2,951,009</u>                       | <u>\$ 2,944,008</u> | <u>\$ 7,000</u>   |

The Local Government Fund estimated revenues were reduced by \$309,000 on January 5, 2009 (from the original November 2008 estimate) due to reduced collections statewide of income and sales taxes. On June 25<sup>th</sup>, the Ohio Department of Taxation announced that estimated collections for 2009 would be approximately 15% less than 2008 collections. The impact on the City could be an additional reduction of \$300,000 or a total reduction of \$609,000 compared to 2008.

Estate Tax actual receipts to date and amounts due from the County Auditor suggest that the City could receive \$270,000 more than the \$700,000 estimated for 2009.

- **Interest Earnings:** Since the original November 2008 estimate the Federal Reserve has reduced rates to 0.00%-0.25%. This change will decrease interest earnings by approximately \$85,000 for 2009 to \$200,000 from the original estimate of \$285,000. The average interest rate on the bulk of our short-term portfolio (\$11.0 million) has averaged approximately 0.40% through June. The ending yield for STAR-OHIO as of July 31<sup>st</sup> is .18%.

Our long-term portfolio (\$6.0 million) is yielding an average of 3.93%, and \$4.0 million dollars of the long-term portfolio will mature in May 2010. As of July 2009, interest earnings were \$105,000 compared to \$329,000 through July 2008.

- **Municipal Court:** Court revenues are \$769,000 through July 2009 compared to \$910,000 through July 2008. The decrease is due to a reduction in criminal court cases.

#### **Other Funds:**

- **Lakewood Hospital Fund:** Total revenues are expected to decrease by \$89,000 due to the transfer of Health operations to the County Board of Health in 2008. EMS billing fees are expected to increase by \$59,000 due to the increase in Advanced Life Support (ALS) fees in 2008. Through July, EMS revenues have increased by \$60,000 over the same time period of 2008.
- **Water Operating Fund:** Total operating revenues were budgeted to increase \$148,000 over 2008 based on the increased water rates effective January 1, 2008. Through July 31<sup>st</sup>, operating revenues have decreased by \$231,000 compared to July 2008.

- **Wastewater Collection Fund:** Total operating revenues were budgeted to increase \$119,000 over 2008 based on the increased sewer rates effective January 1, 2008. Through July 31st, operating revenues have decreased by \$53,000 compared to July 2008.
- **Parking Facilities Fund:** Total revenues through July 2009 have increased by \$49,000 compared with July 2008. This is mainly due to the installment of new parking meters in 2008 and 2009.

## **2010 Estimated Property Tax and Local Government Fund Revenue**

- **2010 Property Tax Estimates-All Funds:** The County Auditor has estimated that the average decline in real property values for 2010 will be 6%. Based upon 2009 budgeted revenues the reduction in revenue could approach \$1 million dollars for all City funds. During other reassessment periods the City has enjoyed increases of 6-10%. The following chart shows that estimated revenues for 2010 may be less than received in 2006.

|                                    |             | <b>2009</b>                 | <b>2010</b>                 |                            | <b>2008</b>                 | <b>2007</b>                 | <b>2006</b>                 |
|------------------------------------|-------------|-----------------------------|-----------------------------|----------------------------|-----------------------------|-----------------------------|-----------------------------|
|                                    |             | <u>Budgeted</u>             | <u>Estimated **</u>         | <u>Difference</u>          | <u>Actual</u>               | <u>Actual</u>               | <u>Actual</u>               |
| <b>General Fund</b>                | Real Prop.  | \$ 7,922,000                | \$ 7,446,000                | \$ (476,000)               | \$ 8,340,000                | \$ 8,321,000                | \$ 7,549,000                |
|                                    | Pers. Prop. | \$ -                        | \$ -                        | \$ -                       | \$ 75,000                   | \$ 111,000                  | \$ 135,000                  |
|                                    | Total       | <u>\$ 7,922,000</u>         | <u>\$ 7,446,000</u>         | <u>\$ (476,000)</u>        | <u>\$ 8,415,000</u>         | <u>\$ 8,432,000</u>         | <u>\$ 7,684,000</u>         |
| <b>Bond Retirement Fund</b>        | Real Prop.  | \$ 3,178,000                | \$ 2,987,000                | \$ (191,000)               | \$ 3,345,000                | \$ 3,338,000                | \$ 3,028,000                |
|                                    | Pers. Prop. | \$ -                        | \$ -                        | \$ -                       | \$ 30,000                   | \$ 45,000                   | \$ 59,000                   |
|                                    | Total       | <u>\$ 3,178,000</u>         | <u>\$ 2,987,000</u>         | <u>\$ (191,000)</u>        | <u>\$ 3,375,000</u>         | <u>\$ 3,383,000</u>         | <u>\$ 3,087,000</u>         |
| <b>Police/Fire Pension Fund</b>    | Real Prop.  | \$ 3,004,000                | \$ 2,823,000                | \$ (181,000)               | \$ 3,162,000                | \$ 3,156,000                | \$ 2,863,000                |
|                                    | Pers. Prop. | \$ -                        | \$ -                        | \$ -                       | \$ 29,000                   | \$ 43,000                   | \$ 56,000                   |
|                                    | Total       | <u>\$ 3,004,000</u>         | <u>\$ 2,823,000</u>         | <u>\$ (181,000)</u>        | <u>\$ 3,191,000</u>         | <u>\$ 3,199,000</u>         | <u>\$ 2,919,000</u>         |
| <b>Wastewater Improvement Fund</b> | Real Prop.  | \$ 1,831,000                | \$ 1,722,000                | \$ (109,000)               | \$ 1,928,000                | \$ 1,924,000                | \$ 1,745,000                |
|                                    | Pers. Prop. | \$ -                        | \$ -                        | \$ -                       | \$ 17,000                   | \$ 26,000                   | \$ 34,000                   |
|                                    | Total       | <u>\$ 1,831,000</u>         | <u>\$ 1,722,000</u>         | <u>\$ (109,000)</u>        | <u>\$ 1,945,000</u>         | <u>\$ 1,950,000</u>         | <u>\$ 1,779,000</u>         |
| <b>Grand Totals</b>                |             | <u><b>\$ 15,935,000</b></u> | <u><b>\$ 14,978,000</b></u> | <u><b>\$ (957,000)</b></u> | <u><b>\$ 16,926,000</b></u> | <u><b>\$ 16,964,000</b></u> | <u><b>\$ 15,469,000</b></u> |

\*\* County Auditor estimated 6% decline in real property values for collection in 2010.

- **2010 Local Government Fund Estimates:** On August 4<sup>th</sup>, The County Budget Commission certified the estimated amounts the City will receive for 2010 at \$3,185,000. This 2010 estimate represents a 17% decrease compared to the 2009 original budget.

| Local Government Fund |                      |              | Difference   |
|-----------------------|----------------------|--------------|--------------|
| 2010-Estimate         | 2009-Original Budget | 2008-Actual  | 2010-2009    |
| \$ 3,185,000          | \$3,840,000          | \$ 3,787,000 | \$ (655,000) |

The estimated reduction for 2010 general fund revenues of property taxes and local government funds is at least \$1,131,000 compared to 2009.